

Honan.

# Honan Asia

Global Team





## WELCOME TO **HONAN ASIA.**

Honan Asia is proud to have a diverse team of brokers who speak multiple languages come from different backgrounds with different skill sets. This means we are in the best position to service your clients in this region.

- ✔ Established in 1993
- ✔ 50+ employees in Asia
- ✔ Part of the 4th largest independent broker network in the world



# ABOUT HONAN INSURANCE GROUP

Honan Asia are proud to be a part of the Honan Group. Honan provides advice and support across insurance, risk, and financial services.

**55 yrs**

An Australian business  
operating since 1964

**200+**

Dedicated industry  
specialists across our offices

Over 55 years we've consistently put our clients' needs first – ensuring they are protected from risks. As we've grown, we've remained steady in our delivery of responsive and tailored solutions, from Australia to South East Asia and the USA.



## AUSTRALIAN OWNED

We are Australian owned. Honan was founded in Melbourne in 1964 by Geoff Honan. We understand the local market and how to best navigate it.



## INDUSTRY LEADER

\$300M+ premium revenue and exclusive Australian member of the Worldwide Broker Network (WBN)



## SPECIALIST KNOWLEDGE

One of our key differentiators is our ability to manage unique and complex risk profiles. We have strong industry experience to support you.



## GLOBAL FOOTPRINT

We understand how to support global growth, we have offices across Australia, in New Zealand, Singapore, Malaysia and the USA.

## For any assistance outside of Asia:

### STEVE PAPPAS

Commercial Markets Leader

Steve manages the direction and global strategy for Australia, encompassing business development and relationship management.

[steve.pappas@honan.com.au](mailto:steve.pappas@honan.com.au)

[+61] 3 9947 4358

# REGIONAL COORDINATION, WITH GLOBAL SUPPORT.

Asia is the largest continent in the world both by area and population, **made up of 48 countries** with a total population of 4.46 billion people, and 2,300 languages spoken.

Through Property & Casualty, Employee Benefits and Claims Management, our Asia team can support you with value-adding services throughout the region from Singapore.

Our expertise in local and jurisdictional risk profiling, program design and gaps analysis/benchmarking, are highlighted through our regional capabilities, of which include:



## ENHANCED COORDINATION

One-stop regional coordination across your offices, providing the convenience of dealing with a central team.



## CENTRALISED APPROACH & MANAGEMENT

We have a clearer picture of the local programs and up-to-date claims records with quarterly consolidated reports.



## PROGRAM CONSISTENCY

We close the gaps, remove duplicates across programs in each jurisdiction and provide consistent claims service through global claims management.



## QUALITY PROTECTION

We manage the integrity of your policy through a singular contract, mitigating dispute liabilities.

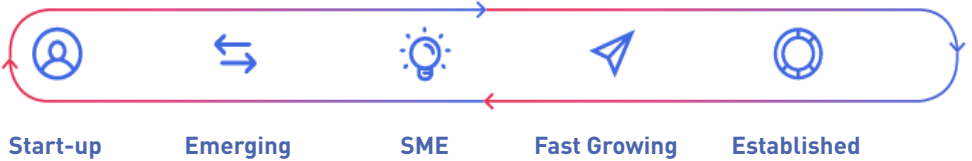


## COMPETITIVE TERMS & PRICING

We offer flexible underwriting and attractive financial terms and conditions through economies of scale.



# MARKET SEGMENT & SPECIALITIES



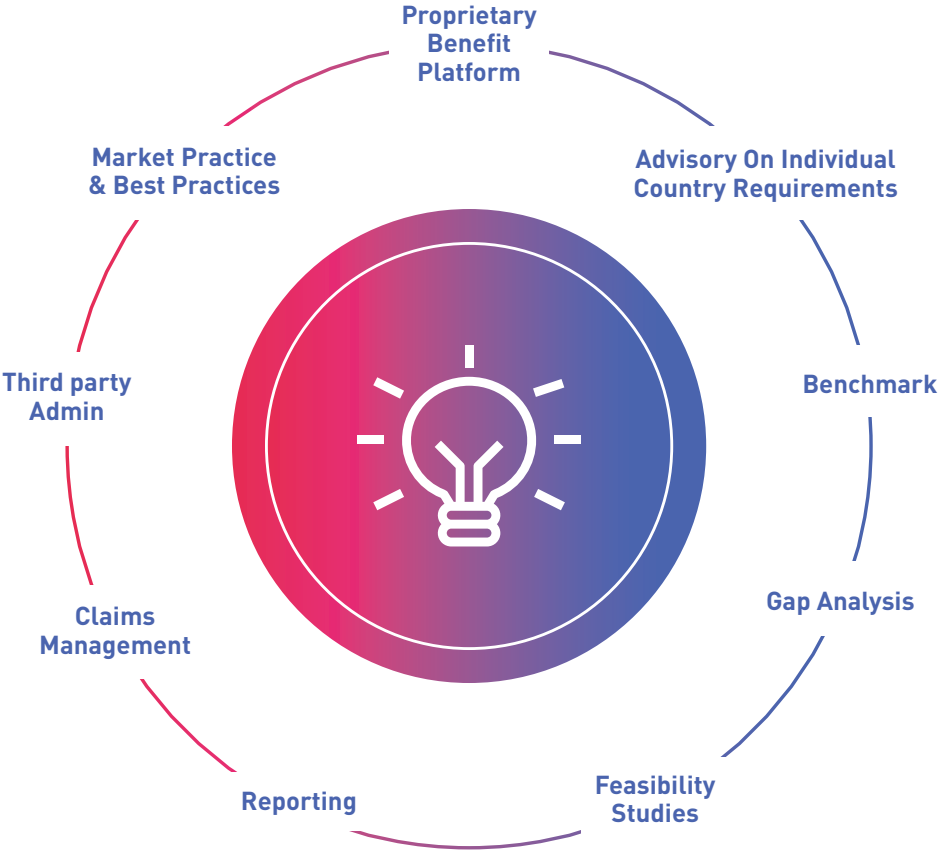
## Employee Benefits

- ✔ Life Insurance
- ✔ Health and Medical Insurance
- ✔ Expat Medical Plans
- ✔ Flexible Benefits
- ✔ Wellness Solutions
- ✔ Travel
- ✔ Income Protection

## General Insurance

- ✔ Property & Casualty
- ✔ Marine
- ✔ Construction & Engineering
- ✔ Financial & Professional Lines
- ✔ Technology & Cyber
- ✔ Trade Credit (including Bonds & Surety)
- ✔ Merger & Acquisitions
- ✔ Workman's Compensation

# SUITE OF SERVICES



## Dedicated Global Team

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Dedicated global desk designed and tailored solely to service business from our global partners. We have strict service agreements and our Global Promise ensures you receive the advice and support you need, when you need it.

## Diverse Talent and Capabilities

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Our team collaborates and draws on its broad experience and skills to act in your best interest. This diversity of thought and experience means we can build bespoke and creative solutions.

Our ability to converse in over 10 languages, with loss adjusters, local cedents and regulatory bodies, will ensure your client receives the best support in the event of a claim.



## Proven Service Delivery Model

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We have a service delivery model that sets timeframes and expectations in advance, so you have transparency and understanding of key deliverables. This is supported by a strong regional coordination model that allows our team to work seamlessly across various jurisdictions and time zones.

## Your Advocate in Asia

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We provide impartial tailored advice that meets your needs, as well as acting as your representative in Asia to advocate for your clients throughout the lifetime of your policies.

# CONTACT US

## GLOBAL TEAM – ASIA

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### FREDY ANG

Head of Global Asia

Fredy leads the Global team and is responsible for strategy, business development and relationship management across Asia.

fredy.ang@honan.com.sg

(+65) 6559 4520

## EMPLOYEE BENEFITS

## GENERAL INSURANCE

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### SINGAPORE

#### CASSAUNDRA TAN

Manager

As part of the Singapore Global team, Cassandra manages the employee benefits portfolio and services all global inbound business across the local and IPMI space. She works closely with our global partners and develops key business relationships and new business opportunities.

cassandra.tan@honan.com.sg

(+65) 6559 4512

#### MANDY NG

Manager

Mandy has over 10 years of insurance industry experience. Prior to joining Honan, Mandy worked for various blue-chip insurers as an underwriter. Her role in Honan is to manage the Global Property and Casualty portfolio in Singapore, and is also responsible for business development.

mandy.ng@honan.com.sg

(+65) 6559 4521

### MALAYSIA

#### CHONG EVA

Senior Manager

Eva has vast experience in the Insurance Industry, particularly Employee Benefits having managed many multinational clients. Her local expertise in Malaysia will ensure smooth global placements.

chongeva@mpinsb.com.my

(+603) 2282 0891

#### PEARLY YONG

Manager

Pearly specialises in the Property and Casualty (P&C) segment of the Malaysian market. With strong industry knowledge and experience, Pearly is responsible for the Malaysian P&C placements.

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(+603) 2282 0891

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## STAY CONNECTED WITH US.

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