

Honan.

Honan Asia

Global Team





WELCOME TO **HONAN ASIA.**

Honan Asia is proud to have a diverse team of brokers who speak multiple languages come from different backgrounds with different skill sets. This means we are in the best position to service your clients in this region.

- Established in 1993
- 50+ employees in Asia
- Part of the 4th largest independent broker network in the world



ABOUT HONAN INSURANCE GROUP

Honan Asia are proud to be a part of the Honan Group. Honan provides advice and support across insurance, risk, and financial services.

55 yrs

An Australian business
operating since 1964

200+

Dedicated industry
specialists across our offices

Over 55 years we've consistently put our clients' needs first – ensuring they are protected from risks. As we've grown, we've remained steady in our delivery of responsive and tailored solutions, from Australia to South East Asia and the USA.



AUSTRALIAN OWNED

We are Australian owned. Honan was founded in Melbourne in 1964 by Geoff Honan. We understand the local market and how to best navigate it.



INDUSTRY LEADER

\$300M+ premium revenue and exclusive Australian member of the Worldwide Broker Network (WBN)



SPECIALIST KNOWLEDGE

One of our key differentiators is our ability to manage unique and complex risk profiles. We have strong industry experience to support you.



GLOBAL FOOTPRINT

We understand how to support global growth, we have offices across Australia, in New Zealand, Singapore, Malaysia and the USA.

For any assistance outside of Asia:

STEVE PAPPAS

Commercial Markets Leader

Steve manages the direction and global strategy for Australia, encompassing business development and relationship management.

steve.pappas@honan.com.au

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REGIONAL COORDINATION, WITH GLOBAL SUPPORT.

Asia is the largest continent in the world both by area and population, **made up of 48 countries** with a total population of 4.46 billion people, and 2,300 languages spoken.

Through Property & Casualty, Employee Benefits and Claims Management, our Asia team can support you with value-adding services throughout the region from Singapore.

Our expertise in local and jurisdictional risk profiling, program design and gaps analysis/benchmarking, are highlighted through our regional capabilities, of which include:



ENHANCED COORDINATION

One-stop regional coordination across your offices, providing the convenience of dealing with a central team.



CENTRALISED APPROACH & MANAGEMENT

We have a clearer picture of the local programs and up-to-date claims records with quarterly consolidated reports.



PROGRAM CONSISTENCY

We close the gaps, remove duplicates across programs in each jurisdiction and provide consistent claims service through global claims management.



QUALITY PROTECTION

We manage the integrity of your policy through a singular contract, mitigating dispute liabilities.

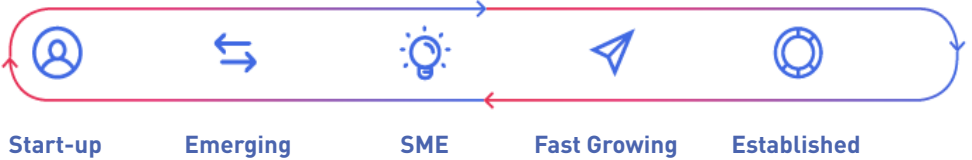


COMPETITIVE TERMS & PRICING

We offer flexible underwriting and attractive financial terms and conditions through economies of scale.



MARKET SEGMENT & SPECIALITIES



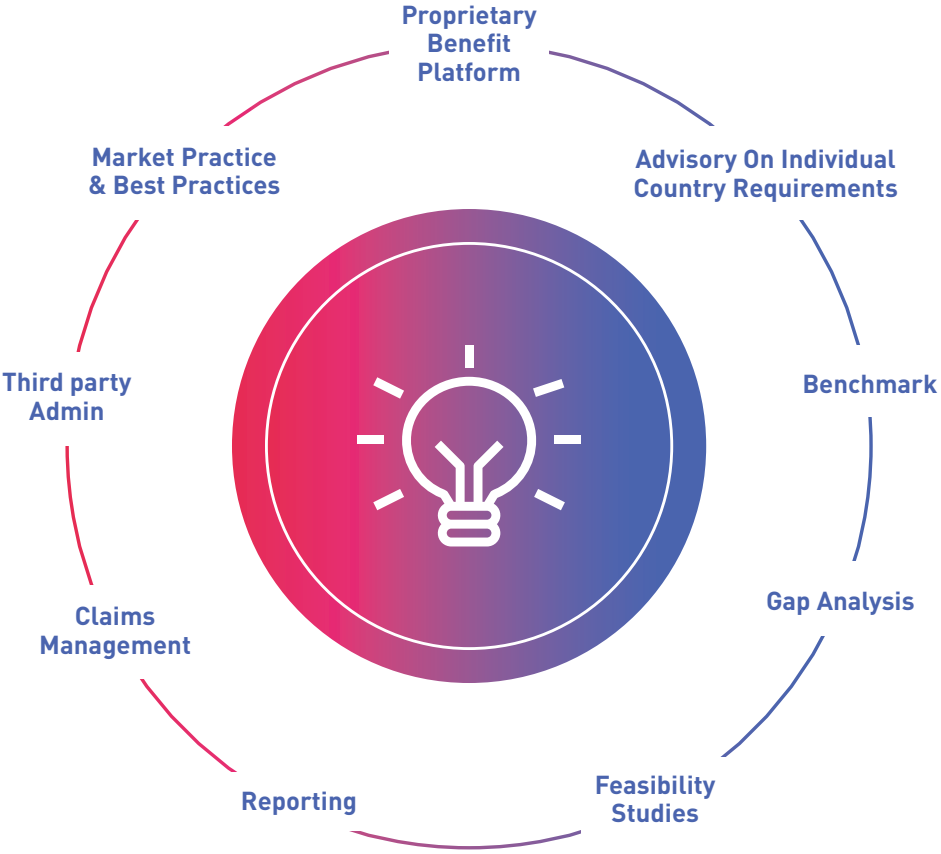
Employee Benefits

- Life Insurance
- Health and Medical Insurance
- Expat Medical Plans
- Flexible Benefits
- Wellness Solutions
- Travel
- Income Protection

General Insurance

- Property & Casualty
- Marine
- Construction & Engineering
- Financial & Professional Lines
- Technology & Cyber
- Trade Credit (including Bonds & Surety)
- Merger & Acquisitions
- Workman's Compensation

SUITE OF SERVICES



Dedicated Global Team

Dedicated global desk designed and tailored solely to service business from our global partners. We have strict service agreements and our Global Promise ensures you receive the advice and support you need, when you need it.

Diverse Talent and Capabilities

Our team collaborates and draws on its broad experience and skills to act in your best interest. This diversity of thought and experience means we can build bespoke and creative solutions.

Our ability to converse in over 10 languages, with loss adjusters, local cedents and regulatory bodies, will ensure your client receives the best support in the event of a claim.



Proven Service Delivery Model

We have a service delivery model that sets timeframes and expectations in advance, so you have transparency and understanding of key deliverables. This is supported by a strong regional coordination model that allows our team to work seamlessly across various jurisdictions and time zones.

Your Advocate in Asia

We provide impartial tailored advice that meets your needs, as well as acting as your representative in Asia to advocate for your clients throughout the lifetime of your policies.

CONTACT US

GLOBAL TEAM – ASIA

EMPLOYEE BENEFITS

SINGAPORE

CASSAUNDRAN TAN

Head, Global Employee Benefits - Asia

Cassandra leads the Global Benefits team for Honan Asia. She oversees the growth and management of the global employee benefits portfolio.

She is responsible for service delivery, managing our global partners and developing strategic relationships. Cassandra has experience in designing, advising and managing both local and global employee benefits.

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MALAYSIA

LUNA SOH

Head, Employee Benefits - Malaysia

Luna leads the Employee Benefits team for MP Honan Malaysia.

She oversees strategic planning and management of the employee benefits portfolio in Malaysia. She and her team are responsible for new business development, service delivery, and management of all Employee Benefits clients in Malaysia. Luna has experience in employee benefit consulting and implementation.

lunasoh@mpinsb.com.my

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GENERAL INSURANCE

SINGAPORE

JENNIFER GRAY

Client Manager, Corporate - Asia

Jennifer manages and services the Global Corporate general insurance portfolio for Honan Asia.

She is responsible for strategy, business development and relationship management. Jennifer has experience in both managing and developing general insurance for multinational accounts.

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MALAYSIA

PEARLY YONG

Manager, Broking - Malaysia

Pearly manages the Commercial portfolios for MP Honan Malaysia. She and her team are responsible for service delivery and management of Commercial clients in Malaysia.

Pearly has experience in handling risk profiles in the commercial and industrial sector comprising hotels, complexes, resorts, healthcare, manufacturing, and the construction industry.

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STAY CONNECTED WITH US.

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MALAYSIA

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